



EXTRUSIONS TERMS AND CONDITIONS OF SALE (REV. 04/2020)

- 1. Definitions.** The term "Arconic" means the subsidiary legal entity within Arconic Corp.'s extrusions business engaged in the sale of Goods subject of this Order. The term "Buyer" means the individual, corporation or other legal entity that has submitted an Order to Arconic. The term "Order" means Buyer's expressed desire, whether oral or written, to procure Goods from Arconic. The term "Goods" means all of the products, materials and related services that Buyer desires to purchase from Arconic. The sale of the Goods that are the subject of this Order will be governed by these terms and conditions of sale ("Terms and Conditions").
- 2. Acceptance.** All Orders are subject to acceptance by Arconic. Acceptance is conditioned on Buyer's agreement to all of the Terms and Conditions. The Terms and Conditions contain the sole terms and conditions that will govern the Order. Buyer's agreement will be conclusively established: (i) when Buyer has received and retained the Terms and Conditions for ten (10) days without objection, or (ii) by Buyer's acceptance of all or any part of the Goods. Arconic objects to any terms or conditions which differ from, or are additional to, those stated in the Terms and Conditions. After acceptance of an Order by Arconic, the Order and the Terms and Conditions may only be modified by a writing signed by Arconic.
- 3. Price.** Unless specified otherwise in a writing signed by Arconic, the prices and charges stated in the Order will be adjusted to, and the Goods covered by the Order will be invoiced at, the prices and charges fixed by Arconic at the time of shipment. The prices and charges stated in the Order do not Corplude tariffs, levies, duties, or excise, sales, value-added, or use taxes (if any). All such taxes in effect or hereafter levied, which are applicable to the sale of the Goods, are in addition to such prices and will be paid by Buyer.
- 4. Payment.** Unless set forth to the contrary in a writing signed by the parties, payment terms are net 30 days from date of Arconic's invoice. Whenever reasonable grounds for insecurity arise with respect to due payment by Buyer, Arconic may demand different terms of payment and assurance of Buyer's due payment. Any such demand may be oral or written and Arconic may, upon the mailing of such demand, stop production and suspend shipments. If, within the period stated in such demand, Buyer fails or refuses to agree to such different terms of payment or fails or refuses to give adequate assurance of due payment, Arconic may, at its option, treat such failure or refusal as a repudiation of the portion of the Order which has not been fully performed, or Arconic may resume production and may make shipment under reservation of possession or of a security interest and may demand payment against tender of documents of title. Arconic retains all rights at law pertaining to the collection of unpaid amounts owed by Buyer under the Order and Terms and Conditions, and Buyer will reimburse Arconic for all costs associated with such collection activities, including reasonable attorney fees, and Arconic reserves the right to charge interest on late payments.
- 5. Delays.** Unless a shipping date is specified as firm in a writing signed by Arconic, Arconic will use commercially reasonable efforts to fill this Order in accordance with the estimated shipping date. Arconic will not be responsible for any delays in filling this Order nor be liable for any losses or damages resulting from such delays, and this Order will not be subject to cancellation for such delays.
- 6. Force Majeure.** Arconic will not be liable for such delays in filling this Order or failure in the performance of any of its obligations caused by accidents, labor disputes, shortages of labor, materials, fuel or power, fires, floods or other acts of God, acts of terrorism or war, epidemics, pandemics, acts or omissions of Buyer, delays in transportation or lack of transportation facilities, priorities required, requested, or granted for the benefit of the government, restrictions imposed by law or any rules or regulations, or any cause, whether similar or dissimilar to those enumerated in this section, which is beyond the reasonable control of Arconic.
- 7. Warranty.**
 - (a) Arconic warrants to Buyer that the Goods will, at the time of shipment, conform to the agreed upon specifications, be conveyed with good title, be delivered free from any lawful security interest or other lien or encumbrances unknown to Buyer, and be free from defects in material and workmanship. The foregoing warranty in this Section 7 (a) will only apply to Goods that are properly installed, maintained and/or operated under normal conditions. Arconic will have no liability whatsoever in respect of any defect arising from (i) Buyer's specifications, (ii) ordinary wear and tear, (iii) willful damage by Buyer or its customers, (iv) negligence on the part of Buyer or its customers, (v) abnormal working conditions at Buyer's or any of its customers' facilities, (vi) Buyer's or any of its customers' failure to follow Arconic's instructions (whether oral or in writing), or (vii) Buyer's or any of its customers' misuse or alteration or repair of Goods sold hereunder without Arconic's prior written approval.
 - (b) Such warranty is limited to twelve (12) months from the date of shipment of the Goods to Buyer.
 - (c) ARCONIC MAKES NO WARRANTY THAT THE GOODS WILL BE MERCHANTABLE OR FIT FOR ANY PARTICULAR PURPOSE. ARCONIC MAKES NO WARRANTY EXPRESSED OR IMPLIED EXCEPT SUCH AS IS EXPRESSLY SET FORTH HEREIN.
- 8. Inspection, Acceptance or Rejection.** Inspection, acceptance or rightful rejection of the Goods must be made within ten (10) days after Buyer's receipt of the Goods. Buyer must notify Arconic within such ten (10) days and hold such Goods pending Arconic's inspection. Buyer's failure in either respect will constitute a waiver of such non-conformity or defect.
- 9. Shipments.**
 - (a) Unless set forth to the contrary in a writing signed by Arconic, Arconic may make partial shipments and may invoice for each such partial shipment separately. Each partial shipment will be deemed to be a separate sale, provided that delay in delivery of any partial shipment will not relieve Buyer of its obligation to accept delivery of remaining shipments.
 - (b) Arconic may make shipments before the agreed upon estimated shipping date. Any such shipments by Arconic less than two (2) weeks before the estimated shipping date will be considered on-time and Buyer will be obligated to take delivery of all such shipments.
- 10. Limitation of Liability.**
 - (a) Arconic's sole liability and Buyer's exclusive remedy for any tender of nonconforming Goods or breach of warranty, is expressly limited to Arconic's choice of (i) the repair of the nonconforming Goods, (ii) the replacement of the nonconforming Goods with conforming Goods at the FOB point agreed to by the parties (Incoterms 2010), or (iii) the refund of that portion of the purchase price represented by the nonconforming Goods. Any such repair, replacement or refund will be made only upon return of the nonconforming Goods, which may be returned at Arconic's cost only after Arconic's inspection and Buyer's receipt from Arconic of shipping instructions.
 - (b) Arconic will not be liable for any incidental, consequential, indirect, special, contingent, or punitive damages for (i) any breach of warranty, whether based on theories of breach of warranty, breach of contract, tort, strict liability or otherwise; (ii) the tender of defective or nonconforming Goods; or (iii) breach of any other provision of the Order or Terms and Conditions. In any event, Arconic's liability to Buyer will not exceed the purchase price of the Goods on which such liability is based. Buyer assumes all liability for any loss, damage or injury to persons or property arising out of, connected with, or resulting from the use of Arconic's Goods, either alone or in combination with other products.
 - (c) For purposes of this Section 10, "Arconic" includes Arconic, its parents, subsidiaries, affiliates, successors and assigns.
- 11. Intellectual Property.**
 - (a) Buyer agrees for the Goods delivered under the Order to (i) defend Arconic against charges of infringement or misappropriation of any third party intellectual property to the extent that such charge arises from designs, specifications or instructions furnished or explicitly or implicitly required by Buyer; and (ii) indemnify and hold Arconic harmless against any costs associated with any such charges, including but not limited to costs of settling any dispute, and all court, or other alternative dispute resolution, assessed damages and costs.
 - (b) Buyer agrees to provide information and reasonable assistance to Arconic upon request to the extent such information and assistance are required by Arconic to defend against any infringement claim arising under this section.
 - (c) The sale of Goods will not grant to Buyer any right or license of any kind under any patent owned or controlled by Arconic or its supplier, or under which Arconic or its supplier is licensed, but the foregoing will not be understood to



limit in any way the right of the Buyer to use and sell such Goods, in the event that such Goods as sold are covered by any such patent.

(d) For the purposes of this Section 11, "Arconic" includes Arconic, its parents, subsidiaries, affiliates, successors and assigns.

12. Indemnity. Buyer will release, hold harmless, indemnify and defend Arconic, its present and future officers, directors, officials, employees, agents, parents, subsidiaries, affiliates, successors and assigns from any liability (including without limitation liability for negligence or strict liability) claims, losses, suits and costs caused by, arising out of or relating to (a) Buyer's design, testing, purchase, use or sale of Goods, or (b) for any act or omission of Buyer or its successors, assigns, agents, representative or employees.

13. Rescheduling and Termination. Buyer may not reschedule or terminate this Order without the written consent of Arconic. If Arconic consents to a Buyer request to reschedule Goods, additional charges may apply. If Arconic consents to a termination, reasonable termination charges, computed by Arconic, will be assessed in connection with such termination.

14. Delivery and Transportation; Title; Risk of Loss.

(a) Unless otherwise agreed in writing by the parties, all Goods are sold FOB destination (Incoterms 2010) and Arconic will deliver and bear the cost of transportation of the Goods to such destination. The method and agency of transportation and the routing will be designated by Arconic. Excess packing, shipping and transportation charges resulting from compliance with Buyer's instructions regarding the use of any agency or method of transportation or any routing other than that which would be designated by Arconic will be for Buyer's account. In the case of Buyer pick-up, Buyer's truck is the destination, and unless Arconic otherwise agrees in a writing, Arconic will not deliver or bear any cost or make any allowance with respect to Buyer's pick-up, beyond loading on Buyer's truck (whether owned by, leased to, or otherwise under contact to Buyer). Title to the Goods and risk of loss will pass to Buyer when the Goods are delivered to the destination.

(b) If the shipping terms agreed to in writing by the parties are FOB Arconic's plant (Incoterms 2010), the cost of transportation and risk of loss or damage will be borne by Buyer. Title to the Goods and risk of loss will pass to Buyer when the Goods are delivered to the carrier at Arconic's plant, whether the carrier is selected by Arconic or Buyer.

15. Packaging. Seller shall package Goods in accordance with applicable industry standards. If Seller complies with Buyer's request with respect to the use of any agency or method of packaging or transportation or any routing other than that which would otherwise be designated by Seller, all packing, marking, shipping, transportation and other charges which are in excess of the charges which would otherwise be incurred by Seller will be for Buyer's account and Buyer agrees to pay such amounts in accordance with the payment terms in these Terms and Conditions.

16. Equipment.

(a) Any equipment (including jigs, dies and tools) which Arconic constructs or acquires for use exclusively in the production of Goods for Buyer will be and remain Arconic's property and in Arconic's possession and control, and any charges by Arconic therefore will be for the exclusive use of such equipment only. If Buyer pays for or otherwise reimburses Arconic for Tooling, then Arconic will use such Tooling solely to produce Goods for Buyer under the Order and for no other customer. Arconic will require written permission from Buyer to use Tooling to produce Goods for a third party. When for three (3) consecutive years no Orders acceptable to Arconic are received from Buyer for Goods to be made with any such equipment, Arconic may make such use or disposition of such equipment as Arconic desires, without liability or obligation to Buyer.

(b) Any materials or equipment owned or furnished by Buyer to Arconic will be handled and stored by Arconic with the same degree of care that Arconic handles and stores its own materials and equipment. When for three (3) consecutive years no Orders acceptable to Arconic are received from Buyer for Goods to be made with any such equipment or materials, Arconic may, by written notice to Buyer, request Buyer to make disposition of such materials and equipment at Buyer's expense. If Buyer fails to comply with such notice, Arconic may make such use or disposition of said materials or equipment as it desires, without liability or obligation to Buyer.

(c) Any equipment specified in a writing signed by Arconic as returnable, or for which a charge is made or for which a deposit is required, will be returned in accordance with Arconic's standard instructions with respect to such equipment.

17. Shipping Tolerances for Extrusions. Unless otherwise stated on Seller's sales order acknowledgement, the quantity tolerance applicable to each line item of goods specified on the Order shall be:

- (a) the applicable standard quantity tolerance stated on the applicable Seller price data sheet in effect at the time of shipment of such item or portion thereof, or
- (b) if there is no applicable standard quantity tolerance stated on the applicable Seller price data sheet or if there is no applicable Seller price data sheet, the applicable standard quantity tolerance stated below:

Product (Locations)	Quantity (Lbs.)	Tolerance (plus or minus %)
Rod/Bar	0 - 99	± 35%
(Locations: Lafayette/Chandler)	100 - 299	± 25%
	300 - 1,999	± 10%
	2,000 - 9,999	± 5%
	10,000 - 1,000,000	± 3%
Extruded Tube	0 - 499	± 35%
(Locations: Lafayette/Chandler)	500 - 1,999	± 15%
	2,000 - 9,999	± 8%
	10,000 - 1,000,000	± 5%
Drawn Tube	0 - 299	± 35%
(Locations: Lafayette)	300 - 1,999	± 15%
	2,000 - 9,999	± 8%
	10,000 - 1,000,000	± 5%
Extruded Shape	0 - 99	± 35%
(Locations: Lafayette/Chandler)	100 - 299	± 25%
	300 - 1,999	± 10%
	2,000 - 9,999	± 5%
	10,000 - 1,000,000	± 3%
Extruded Forge Stock	0 - 299	± 25%
(Locations: Lafayette/Chandler, Massena)	300 - 1,999	± 10%
	2,000 - 9,999	± 5%
	10,000 - 1,000,000	± 3%
CF/Extruded Rod/Bar/Hex	0 - 999	± 25%
(Locations: Massena)	1,000 - 1,999	± 15%
	2,000 - 9,999	± 10%
	10,000 - 1,000,000	± 5%

18. Publicity. At Arconic's request, Buyer agrees to place an Arconic logo on Buyer's product and/or packaging if Buyer's product incorporates an Arconic product or material. Any such use of the logo is subject to Arconic's trademark usage guidelines and Arconic's prior written consent, review and approval. Buyer agrees to permit Arconic to use Buyer's name and/or mark and identify itself as the supplier of the product in Arconic's publicity, advertising, marketing or product-related literature ("Publicity"). The form and placement of Buyer's name and/or mark on Arconic's Publicity will be subject to Buyer's prior review and approval, such approval not to be unreasonably withheld, conditioned or delayed.

19. Legal and Trade Compliance. Goods, services and information supplied under this Order are subject to Buyer's compliance with all laws, including the U.S. Foreign Corrupt Practices Act and all other applicable anti-corruption laws and regulations and U.S. import and export laws and regulations and may be subject to EU and other applicable countries' anti-corruption and export/import rules and regulations as well. For shipments outside of the United States, Arconic will be responsible for obtaining the appropriate export license(s) necessary to permit shipment of the ordered Goods, including applications for agreements relating to defense services, and Buyer will



cooperate with Arconic in obtaining such export licenses at Arconic's request. Arconic will have no liability to Buyer in the event that an export license is delayed, not approved or is later withdrawn or suspended. Arconic may, in its sole discretion, agree to engage in a "routed transaction", in which case Buyer shall provide all documents and take all actions requested by Arconic to comply with U.S. export requirements. Buyer agrees to comply with applicable import and export regulations whether administered by the Office of Defense Trade Controls, the United States Department of State, the Bureau of Export Administration, the United States Department of Commerce, the Office of Foreign Asset Control (OFAC), or any other agency of the United States Government which provide inter alia that the Goods, services, or information shall not be re-sold, diverted, re-exported or disposed of in other than the country of ultimate destination without the prior approval of the United States Department of State or Commerce or other Agency of the United States Government, whichever is applicable. Buyer agrees to provide Arconic any documentation Arconic reasonably requests to comply with the regulations. For shipments within the United States, it is the responsibility of Buyer or other exporter to comply with all United States export control laws and regulations. Should Buyer's actions, or the actions of its owners, directors, officers, employees, representatives, consultants or agents, result in the assessment of any fine, penalty or disgorgement of profits against Arconic for violation of any applicable laws, Buyer hereby agrees to indemnify Arconic therefore.

20. Anti-Corruption Compliance.

- (a) Buyer acknowledges that it has had the opportunity to review Arconic's written Anti-Corruption Policy ("Policy"), which is available at the following web address: <http://www.arconic.com/global/en/investors/anti-corruption-policy.asp>.

Buyer represents and certifies that it fully understands the Policy, agrees to take no action with respect to its purchase, use, or disposition of the Goods, or this Order generally, that might be a violation of the Policy.

- (b) It is the intent of Arconic and Buyer that no payments or transfers of value shall be made in relation to this Order or to Buyer's use or disposition of the Goods that have the purpose or effect of public or commercial bribery, or acceptance of or acquiescence in extortion, kickbacks, or other unlawful or improper means of obtaining business or any other benefit.
- (c) Buyer represents that it, and each of its owners, directors, officers, employees and every other person working on its behalf has not and shall not, in connection with the transactions contemplated by this Order or in connection with any other business transactions involving Arconic, make any payment or facilitate or transfer or cause to transfer anything of value, directly or indirectly to: (i) any governmental official or employee (including any employee of a government corporation or public international organization); (ii) any political party, official or worker of a political party, or candidate for public office; (iii) any other person or entity if such payment or transfer would violate any applicable anti-corruption law; or (iv) an intermediary for payment to any of the foregoing.
- (d) In the event of a breach of any of the representations, warranties or covenants made by Buyer in this Anti-Corruption Compliance section of these Terms and Conditions, Arconic may, in its sole discretion and in addition to any other remedies it may have under law or this Order, cancel or terminate this Order without notice and Buyer shall further indemnify and hold Arconic harmless against any and all claims, losses or damages arising from or related to such breach and/or termination of this Order.

- 21. Changes.** Any changes requested by Buyer as a condition of entering into an Order or subsequent to entry into an Order which change the basis of Arconic's quote, including the terms and conditions of these Terms and Conditions, will be subject to the consent of Arconic and, when applicable, an equitable price adjustment as determined by Arconic.

- 22. Assignment.** Arconic has chosen to conduct business with Buyer on the basis of Buyer's experience and qualifications, including Buyer's reputation for ethical business conduct and compliance with applicable laws. Thus, no rights or obligations of Buyer under these Terms and Conditions, including but not limited to the right to receive payment or Goods, shall be assigned, transferred or subcontracted to any third party without the prior written consent of Arconic. Buyer shall not utilize or employ any agent, individual or entity in connection with Buyer's performance of its duties under these Terms and Conditions without the express prior written approval of Arconic. Orders and any right or interest hereunder may not be assigned by Buyer without the prior written consent of Arconic. A change in control, including without limitation by operation of law, merger, consolidation, or otherwise, shall be deemed

an assignment under this section. Any assignment in violation of this section is null and void and Seller may terminate this Order for an assignment without consent.

23. Miscellaneous.

- (a) No provision of the Terms and Conditions and no breach of any provision of the Terms and Conditions will be deemed waived by reason of any previous waiver or breach of such provision.
- (b) An Order may be performed, and all rights under an Order may be enforced against Buyer, by Arconic or by any subsidiary or affiliate of Arconic.
- (c) An Order and any right or interest hereunder may not be assigned by Buyer without the prior written consent of Arconic. A change in control, including without limitation by operation of law, merger, consolidation, or otherwise, shall be deemed an assignment under this section. Any assignment in violation of this section is null and void and Arconic may terminate this Order for an assignment without consent.
- (d) All Orders and these Terms and Conditions and the rights of the parties thereunder, will be governed by, and interpreted in accordance with, the laws of the State of Delaware, without regard to principles of conflict of laws. Any and all disputes between the parties that may arise out of, pursuant to, or relate to any Order shall be litigated or pursued in the federal or state courts sitting in the County of New Castle of the State of Delaware (the "Delaware Courts"). Each of the parties hereto hereby irrevocably and unconditionally (a) consents and submits to the exclusive jurisdiction of the Delaware Courts to interpret and enforce the provisions herein and to hear any disputes arising out of or relating to any Order, and (b) waives any objection that it may now or hereafter have to personal jurisdiction, the laying of venue or inconvenience of forum in the Delaware Courts.
- (e) With respect to any Orders for shipment outside of the United States, the United Nations Convention on Contracts for the International Sale of Goods will not apply.
- (f) If any provision of the Terms and Conditions or its application to any person or circumstance is adjudged invalid or unenforceable by a court of competent jurisdiction, then the remainder of the Terms and Conditions or the application of such provision to other persons or circumstances will not be affected by such adjudication. If any provision or application of the Terms and Conditions is invalid or unenforceable, then a suitable and equitable provision will be substituted for such provision in order to carry out, so far as may be valid and enforceable, the intent and purpose of the Terms and Conditions, including the invalid or unenforceable provision.
- (g) These terms are written in English and the English language version shall be the sole document used to interpret the rights, obligations, and liabilities of the parties.

- 24. Country Specific Terms.** To the extent that changes are made to these Terms and Conditions in this section, these changes shall take precedence over the Terms and Conditions. All other provisions of the Terms and Conditions shall remain unaffected hereby.

Germany

The following country specific terms shall apply for Goods sold by any Arconic entity having its principle place of business in Germany.

- (a) Section 10 (b) is deleted in its entirety and replaced with the following:

"(b) Arconic is liable to pay damages and compensation of abortive expenditure within the meaning of Section 284 BGB (hereinafter referred to as "damages") on account of a violation of contractual and non-contractual obligations only in case of (i) intent or gross negligence, (ii) in case of negligent or deliberate fatal injury, physical injury or injury to health, (iii) on account of assuming a quality or durability guarantee, (iv) in case of a negligent or deliberate breach of material contractual duties, (v) on account of compulsory statutory liability pursuant to the German Product Liability Act or (vi) on account of any other compulsory liability.

The damages for a breach of material contractual duties are, however, limited to foreseeable damage, typical for the type of contract, except in the event of intent or gross negligence or on account of fatal injury, physical injury or injury to health or on account of assuming a quality guarantee.



Liability for damages exceeding that provided for in this Section 10 is excluded irrespective of the legal nature of the claim raised. This applies in particular to claims for damages arising from culpa in contrahendo (fault arising in conclusion of a contract), on account of other breaches of duty and to tort claims for compensation of property damage pursuant to Section 823 BGB.

Insofar as liability for damages is excluded with respect to Arconic, this also applies to the personal liability for damages of Arconic's employees, representatives and of persons engaged by Arconic in performance of its obligations.

No change to the burden of proof to the detriment of the Buyer is connected with the aforementioned rulings."

(b) The final sentence of Section 14 (a) and the final sentence of Section 14 (b) are deleted.

(c) The following is added as a new Section 14 (c):

"(c) Arconic retains ownership of the Goods delivered by Arconic as well as of the products manufactured or processed from these Goods (goods subject to reservation) until all present and future claims against the Buyer resulting from the business relationship have been satisfied. The Buyer is required to label the Goods subject to retention of title accordingly and to store them separately.

The Buyer may sell the delivered Goods and the products resulting from their being subjected to manufacture or processing, their combination, mixture and amalgamation, only in the normal course of business subject to retention of title. Mortgaging Goods, pledging and other dispositions that may jeopardize our rights are not permitted. The Buyer assigns to Arconic now all claims it may have resulting from these transactions. If the Goods subject to reservation are sold with other goods, the Buyer surrenders all claims for the reserved Goods to their full value or in case of manufacturing or processing with goods not belonging to Arconic to the extent of the value of the processed or manufactured goods subject to reservation.

As long as the Buyer fulfils its obligations it remains entitled to the collection of outstanding claims it may have."

(d) Sections 23 (d) and 23 (e) are deleted in their entirety and replaced by the following:

"(d) The contractual relationships between Arconic and Buyer shall be governed exclusively by the law of Germany, excluding the conflict of law provisions and the UN Convention on Contracts for the International Sale of Goods (CISG).

(e) All disputes arising out of or in connection with an Order or these Terms and Conditions shall be finally settled under the Rules of Arbitration of the International Chamber of Commerce (ICC) by one or more arbitrators in accordance with the said Rules. The version of the Rules of Arbitration in force at the moment of notification of such proceedings shall be applicable. The place of arbitration shall be Hanover, Germany. The arbitration shall be conducted in English. The Seller reserves his right to apply before the ordinary courts at Hanover, Germany, or at the legal domicile of the Buyer."