Arconic Spectrochemical Reference Materials Process Flowchart

1. Sales Office Receives Order
2. Catalog CRM or Specialty CRM
   - Catalog
   - Specialty
   - Arconic and Customer Agree on Specifications
3. Sales Administrator Generates Sales Order
4. CRM In Stock
   - Yes: CRM Ships to Customer
   - No: CRM is Cast and Machined
5. CRM is Analyzed and Certified